

CS03 Director – Finance and Corporate Services / CFO / Head of Finance / Financial Controller

1. Job role

TCF sub-sector	Cross sector
Job role	CS03 Director – Finance and Corporate Services / CFO / Head of Finance / Financial Controller
Job role description	Leads the financial management and corporate services functions of a textile, clothing or footwear enterprise. The role is responsible for financial strategy, budgeting, financial reporting and corporate governance while supporting the commercial sustainability of product-based businesses. In the Australian TCF industry this role often oversees financial management across design-led companies operating with global sourcing networks, wholesale and retail channels and complex inventory systems. The Director – Finance and Corporate Services works closely with executive leadership to ensure strong financial performance, effective risk management and efficient corporate support services including administration, compliance and business systems.
Performance expectations	• Ensure strong financial performance, profitability and cash flow management • Develop and manage enterprise financial strategies and budgeting systems • Oversee financial reporting, compliance and corporate governance • Support pricing, cost management and margin analysis for product ranges • Ensure financial controls across procurement, inventory and operational expenditure • Support strategic investment decisions and business expansion initiatives • Maintain compliance with taxation, financial and regulatory requirements • Develop capable finance and corporate services teams
Specialisation	May specialise in financial management for apparel and footwear brands, textile manufacturing enterprises, or product-based businesses operating through wholesale, retail and e-commerce distribution channels.
Application in other TCF sectors	The skills used in this senior management role are largely transferable across different sectors of the textile, clothing and footwear (TCF) industry, and they are also broadly applicable to other manufacturing processing and production industries that

	operate complex supply chains, product development cycles and market-driven production systems.
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2. Key tasks and critical work functions

Key tasks	• Develop and manage financial strategies and enterprise budgets • Oversee financial reporting, accounting systems and audit processes • Monitor revenue, margins and operational cost structures • Support product costing and pricing decisions • Manage financial risk including currency, supplier and supply chain exposures • Oversee corporate services including administration and governance • Provide financial analysis supporting strategic decision making • Ensure compliance with financial and taxation regulations
Critical work functions	• Financial governance and enterprise financial sustainability • Integration of financial planning with product development and supply chain operations • Management of financial risk in global sourcing environments • Maintenance of regulatory compliance and corporate governance systems • Support of strategic planning and investment decisions

3. Technical skills

Financial strategy and planning	Develop enterprise financial strategies supporting business growth.
Financial reporting and compliance	Manage financial statements, regulatory reporting and audit processes.
Budgeting and cost control	Develop budgets and monitor cost structures across operations.
Product costing and margin analysis	Analyse product costs, pricing structures and profit margins.
Risk management	Manage financial risk including currency exposure and supply chain risk.
Corporate governance	Maintain governance frameworks, policies and internal controls.
Financial systems management	Manage accounting systems, ERP platforms and financial data systems.

4. Generic Skills

Leadership	Lead finance and corporate services teams.
Strategic thinking	Align financial planning with enterprise strategy.
Communication	Communicate financial information to senior management and stakeholders.
Decision making	Support strategic business decisions using financial analysis.
Problem solving	Resolve financial and operational challenges.

Collaboration	Work closely with product, operations and commercial teams.
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5. Emerging skills

Emerging skills	• Advanced financial analytics and business intelligence systems • Integration of ERP systems across finance, supply chain and operations • Sustainability reporting and ESG financial disclosure • Digital financial management and automated reporting systems • Financial modelling for global sourcing and production networks • Data-driven pricing and margin optimisation
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6. VET Qualifications and Skill Sets

Entry-level preparation	FNS50222 Diploma of Accounting or equivalent or bachelor's degree in accounting, Finance, Business Administration or related field.
Advanced development	Bachelor's degree in Accounting, Finance, Commerce or Business Management.

7. Job progression

Possible job progression	Finance Manager → Financial Controller → Head of Finance → Director – Finance and Corporate Services
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8. Classification

Australian Qualifications Framework	AQF Level 7-9
Australian Bureau of Statistics (ABS) Skill Levels	Skill Level 1
Open Source Classification of Occupations for Australia (OSCA)	Finance Manager / Corporate Services Manager – Manufacturing or product-based enterprise



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